



Lindsay Stradley, Sanergy

World Water Week - August 2017



Sanitation crisis in Kenya

8 million

Residents of Kenya's **urban** slums 2 million

Tons of waste per year

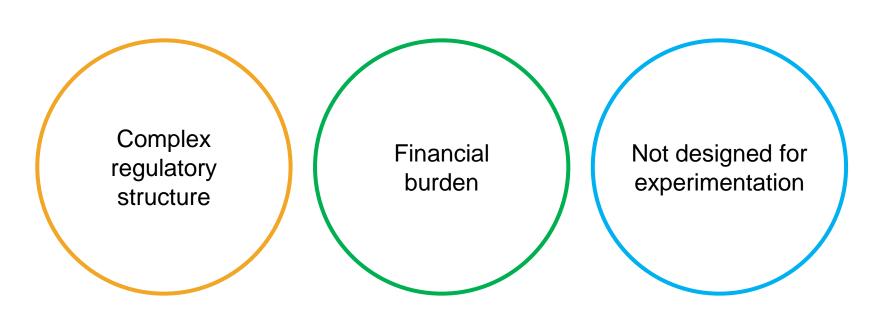
\$270 million

Lost in Economic Productivity 17,000

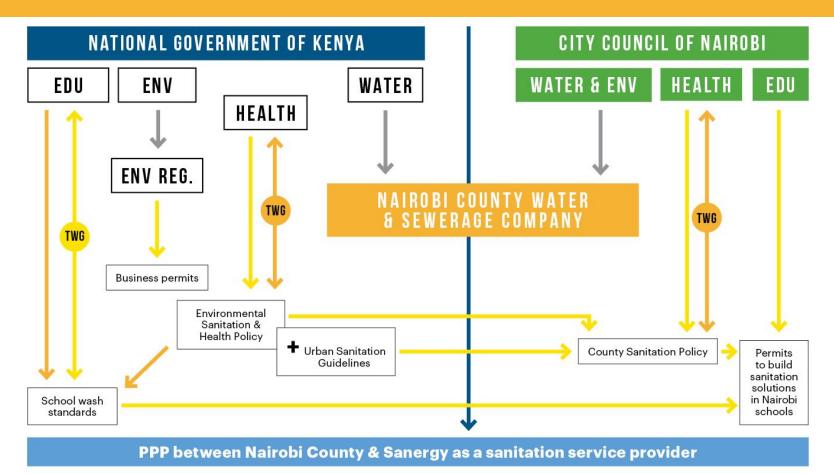
Child deaths each year

Environmental, Health & Economic impact

3 big challenges that governments face in delivering safe sanitation to residents of urban slums



Complex regulatory structure



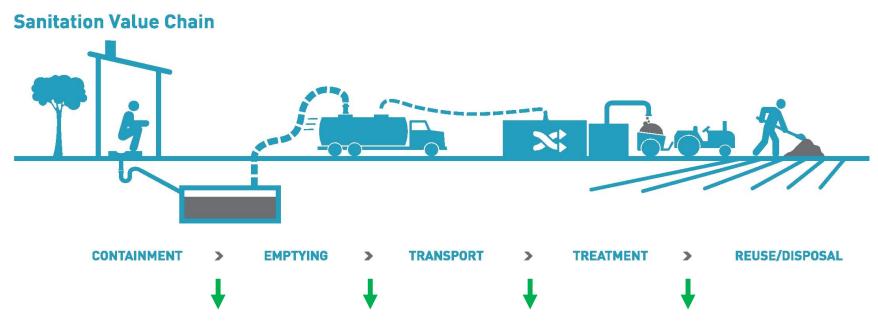
Financial burden



per person/year: KE's 2016 sanitation spending

\$12 per person/year: KE's projected 2030 sanitation spending

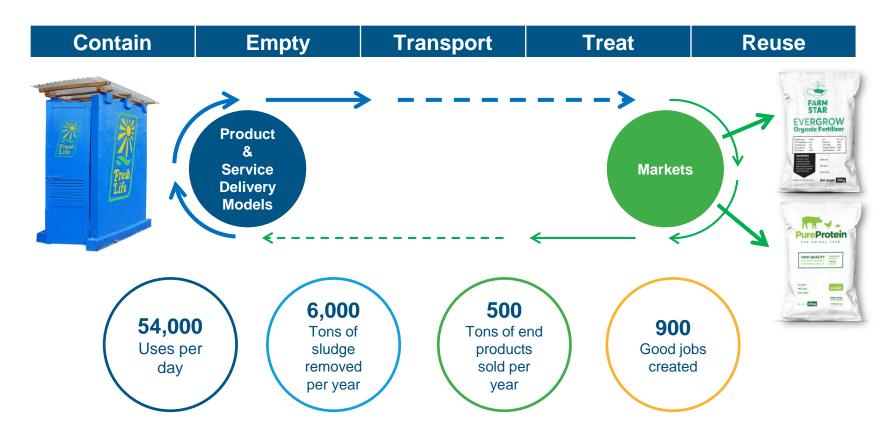
Not designed for experimentation



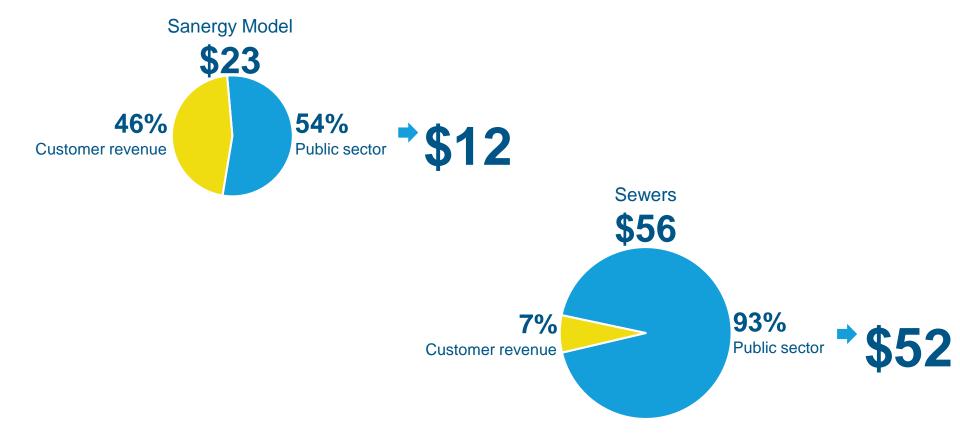
Gaps along sanitation value chain require innovative solutions

The Sanergy model

A safe, sustainable sanitation solution



Costs less



Test cost-effectiveness of Sanergy model

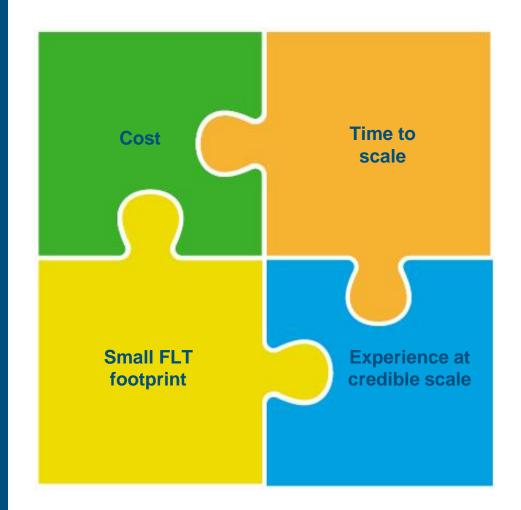
Successful partnership with Ministry of Education

Upcoming pilot with Nairobi County Water & Sewerage Co.



Verify cost-effectiveness of Sanergy model

Case study with World Bank to demonstrate our efficiency



Engage policymakers & utilities to champion sensible WASH policies

- Technical Working Groups
- Kenya Environmental,
 Sanitation & Hygiene Policy
- New School WASH Standards



THE BIG Goal

Together, engage key global stakeholders, such as multilateral agencies, to secure first-scale funders

Possible structures

- Pay-for-performance contract
- Development Impact Bond
- Tariff-system for city to raise revenues on sanitation and then contract out areas























